

ASSESSING THE HEALTHCARE EXPERIENCE

NAME: _____ JOB TITLE: _____ PHONE: _____

ORGANIZATION: _____ EMAIL: _____

PART 1

To best assess your current situation, select the number that best reflects your thoughts on the experience your employees have accessing the healthcare system.

BEFORE

I have little confidence that employees are choosing the right providers when they need care.

1 2 3 4 5 6 7 8 9 10

Employees consistently are choosing the right providers when they need care.

I am uncertain that employees are properly researching and reviewing price and quality data.

1 2 3 4 5 6 7 8 9 10

I am 100% certain that employees are properly researching and reviewing price & quality data.

DURING

I have no confidence that employees are being directed to the right providers and facilities for specialized care.

1 2 3 4 5 6 7 8 9 10

I am totally confident that employees are being directed to the right providers and facilities for specialized care.

I am not certain that employees are making the best health care decisions for themselves and their family.

1 2 3 4 5 6 7 8 9 10

With 100% certainty, I know that we have done all we can to help employees make accurate healthcare decisions

AFTER

I have no confidence that employees are given appropriate instructions upon discharge for recovery.

1 2 3 4 5 6 7 8 9 10

I have total confidence that employees are given appropriate instructions upon discharge for recovery.

I am uncertain that employees are compliant with prescribed medications.

1 2 3 4 5 6 7 8 9 10

With 100% certainty, I know employees are compliant with prescribed medications

PART 2

96% of healthcare costs fall in to one of four categories. Do you know the percentages?

- In Patient and Out Patient Care
- Professional Services (doctors, lab, imaging)
- Pharmacy

PART 3

Average Spend

Average Annual PEPY Spend* \$14,156
 Number of Employees: x
 Total: \$ _____

What would the impact be to your ebitda if you could decrease and then level this number?

by 10%?

by 15%?

by 20%?

*National Business Group on Health 8/17